



In these challenging Covid-19 times, EBN continues to provide opportunities to you, our members, and the companies you support. This time, and additionally to the [#EBNvsCoVID19](#) campaign, we are facilitating rapid scaling-up fundraising for companies with Covid-19 solutions of any type.

Concept:

We are pleased to inform you that in collaboration with the [European Business Angels Network \(EBAN\)](#) we are launching two (2) online fund-raising e-pitches for our members' companies working on concrete and innovative solutions to tackle the spread of the virus.

The objective of this new e-pitching initiative titled Mondays for Innovation is to provide opportunities for companies looking to raise pre-series-A / series-A funding to pitch their solutions. Selected companies will have a total of 5 minutes for their pitch, during which companies are expected to outline their solution but also delve into what they are looking for in terms of investments, partnerships, or distribution channels in other EU countries, etc. After each pitch, a dynamic 10 minutes Q&A session directly with investors takes place.

A unique opportunity to pitch to interested investors, get in direct contact with them, and raise substantial funding.

Key dates and application links:

- Monday, the 04th of May 2020 (3pm – 4pm CEST)
 - ➔ If you wish to apply for the e-pitching, please click [here](#).
 - ➔ If you wish to join this session as an attendee, please click [here](#).
 - ➔ The deadline to apply for the 04th of May cohort on Infection Support and Medical is the **24th of April 2020 (latest)**.

- Monday, the 18th of May 2020 (3pm – 4pm CEST)
 - ➔ If you wish to apply for the e-pitching, please click [here](#).
 - ➔ If you wish to join this session as an attendee, please click [here](#).
 - ➔ The deadline to apply for the 18th of May cohort on Clever teleworking and Population is the **11th of May 2020 (latest)**.

Typology of profiles:

We are looking for companies operating in the following sectors:

- **Infection Support Technologies and Materials** (i.e. 3D printing of protection and respiratory materials).
- **Medical** (i.e. Medication; vaccines and medical diagnosis).
- **Clever Teleworking** (i.e. tools, applications or programmes developed to support professionals work from home).
- **People/Population** (i.e. population tracking apps, disease spread monitoring, self-diagnose mobile solutions, etc).

Eligibility criteria:

This initiative is for you if you are a company which:

- Is supported by an EBN member.
- Is engaged in tackling the Covid-19 as a core and/or an additional business opportunity
- Is legally incorporated
- Can show a growth strategy and the potential to scale
- Has already raised a seed round (at least 200K€ in the past 3 years, excluding grants and team's own investment)
- Has a committed and experienced management team
- Is looking to raise between 1 and 5 million Euros

Application:

Companies that fill in all the above eligibility criteria should apply on the Start-up Includer Platform (link in the above key dates and application section) and upload a pitch – deck of no more than 15 slides (ideally 7 – 10), as well as an executive summary in English. Please make sure that you properly highlight:

- The typology of your company according to the 4 sectors above
- Your Innovative product / service and targeted market must be clearly explained: development stage, customer value proposition and validation, Intellectual Property Rights
- Management: covering the skills and experience of the CEO, main management team (CSO, CFO, COO, HR) and Management Board
- Market and business: business model and distribution; go to market strategy
- Competition: competitive positioning and differentiation
- Investment: cash flow position until series A funding, financial soundness and attractiveness, amount sought and intended use
- One slide dedicated to the market opportunity

Selection process:

The selection process will be conducted by [EBAN's jury members](#) from their Scaleup of the Month initiative, who will review and select successful applications based on the above – mentioned eligibility criteria. Due to high volumes of applications, feedback may not be available.

If you have any further questions, please do not hesitate to contact us via the following address:
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