



ATLANPOLE
biotherapies
Thinking up tomorrow's medicine

Competitive Cluster
in Health Innovation
in Western France

www.atlanpolebiotherapies.eu

A unique health cluster in Western France since 2005

3 regions,
4 contact points



PAYS DE LA LOIRE



BRETAGNE



CENTRE VAL DE LOIRE



Key Figures



A network of
+ 200 members



Approx **6,000 jobs in private R&D**
25% of national jobs
in the Health/Biotech sector



150 M€ raised by cluster members over the past 6 years



4 publicly traded companies

Since the beginning...



30 innovative products
available on the market



823 approved projects
with a total of **> 920 M€**

Members of the cluster

+ 150 COMPANIES

HIGHER EDUCATION ORGANISATIONS



HEALTH ORGANISATIONS/ ESTABLISHMENTS



LABORATORIES / RESEARCH INSTITUTES



b com



Atlantic BIO GMP



Types of Members

A network of more than 150 companies



Biotech



E-health / Digital



Medtech



Services / Consulting



Contract Research
Organisations



Pharma industry

Types of Members

Examples of **biotech**



Types of Members

Examples of medtech

axelife

BHealthCare
L'INNOVATION DANS LE SANG

Biomatlante
Biologics Solutions

BiOSENCEY

CENTiCH

CIDELEC

Graftys®

htl ∞
BIOTECHNOLOGY

i-SEP

IDBC
GROUPE AZCOM

KAER LABS

LABORATOIRES
BROTHIER

LANKANE
TOUJOURS A PORTÉE DE MAIN

MIP MEDICAL
PLASTIC

NAOGEN
PHARMA

NG-BIOTECH
LABORATOIRES

OSTIUM

PROCOPE
MEDICALS

SLS FRANCE

Types of Members

Examples of **Contract Research Organisations (CRO)**



Types of Members

Examples of **e-health / digital** companies



A national ecosystem

French Bioclusters Network



- ❑ Stimulating innovation in a given territory between businesses, industry and research institutes around a common theme
- ❑ **6 health clusters** in France
- ❑ **1,300 SMEs**



A European ecosystem

Inter-clustering & programmes



Council of European Bioregions
ABT is a Board member.



A European project to facilitate the international growth of SMEs in the health sector.



A European project coordinated by
ABT aiming to stimulate SME
business innovation and growth in
the health sector.



A European project aiming to set up a transnational
pilot ecosystem to enable integration of KETs in
biomedical products.

A Cluster of Excellence in...



Immunotherapy



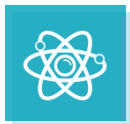
Digital/e-health



Regenerative Medicine



Nutrition & Microbiota



Radiopharmaceuticals



Animal Health

Atlanpole Biotherapies at your service!

An offer that fits your needs



Broaden your network

by participating in our activities. Multiply your contacts and identify key partners amongst our 200 members.



Develop your innovation projects

individual or collaborative R&D projects, open innovation - benefit from tailor-made support! We offer a full range of services.



Go international

through accessing: our European network, congresses and fairs and dedicated financial support.



Increase your visibility!

we can represent you through multiple channels, share your news/job offers and offer you the possibility of becoming a sponsor.

Broaden your network

Join a community, develop your business, promote your expertise, create new contacts, access the regional, national and international networks of ABT...

So many good reasons to participate in our events and those of our partners!



Check out all of our events: atlanpolebiotherapies.com/agenda

Broaden your network

Participate in our events

- ❑ What's Up Days
- ❑ « Digital & Health » Days
- ❑ Events co-organised with our partners
- ❑ Our annual General Assembly
- ❑ National and international congresses

In 2019...



24 events organised
bringing together **more than 1,800 participants**



Develop your innovation projects

Receive support for your individual and collaborative projects



In 2019...



34 project diagnostics for **26 SMEs** :
32 received a label, 14 financed



Develop your innovation projects

Benefit from 5 medico-economic studies per year

The studies cover major diseases, treatments, companies, drugs, access and market trends.

Using the medico-economic studies enables you to:

- ☐ make informed strategic decisions (R&D, commercial, etc.)
- ☐ prioritise market opportunities
- ☐ identify unmet needs
- ☐ complete and enrich your applications for project funding



Develop your innovation projects

Collaborate with major groups

Work on Open Innovation actions with groups who wish to develop a collaboration with businesses (start-ups and SMEs) and/or academic research labs. Some examples:

- ❑ developing new therapies
- ❑ proposing new innovative approaches to potentiate treatments
- ❑ developing new digital approaches for patient care

Examples of major groups



Go international

Attend international forums and congresses

- ☐ Monitoring targeted information and activities
- ☐ Collective stand and increased visibility at a dozen annual events/activities
- ☐ Communication and promotion of our members
- ☐ Negotiated rates for registration

In 2019...



56 SME cluster members attended international delegations:

BIO-EUROPE Spring in Vienna,
BIO 2019 in Philadelphia, EANM Congress in Barcelona,
BIO Europe in Hamburg, BIOFIT in Marseille...



Go international

Access our international network

- ❑ Cooperate with European clusters focusing on similar topics
- ❑ Seek partners for your European projects
- ❑ Networking events and delegations

To find out more, [click here](#)



Go international

Stay informed about funding for internationalisation

- ❑ Monitoring regional subsidies via our partners
- ❑ DGE funding for inter-clustering activities reserved for our members
- ❑ Funding from European networks dedicated to SMEs
- ❑ Regional funding for international activities



Increase your visibility

Showcase your organisation across our dynamic network!

Via our different channels: monthly newsletter (FR and EN), social media, website, database, press releases, speaking at our annual General Assembly...

- ❑ **Present your organisation** (activities, key figures, needs...)
- ❑ **Share your news and job opportunities**

Some key figures



**+ 4 000
subscribers**
of our newsletter



**More than 3 300
subscribers** on
Twitter & LinkedIn



+ 150 news stories
shared on our website
each year



Increase your visibility

Become a sponsor

Formulas		Annual fee
Sponsoring web	<i>Interview shared across our online channels</i>	3 000 €
Sponsor 5 events	<i>Participate as an expert + promote your organisation through different means (roll-up, on the screen, through different supports...)</i>	5 000 €
Sponsor the General Assembly	<i>Give a speech + promote your organisation through different means (roll-up, on the screen, through different supports...)</i>	5 000 €
Sponsoring per year	<i>Visibility on the website, at 5 of our events, at our General Assembly, + 3 meetings with targeted members</i>	10 000 €

To find out more, contact us!



Our team



Florence Hallouin
Director



Maud Tronchin
Chief Financial Officer



Pascale Barto
Communication
Manager



Adeline Chauvigné
Communication
officer



Lynda Guérineau
Events
& Network Manager



Nicolas Siami
Business Development
Manager



Fabienne Suquet
Assistant



Jessica Walker
European Project
Manager



**Benoît-Jules
Youbicier-Simo**
Senior Project
Manager



Mineke Faure-Eon
*Regional contact
Pays de la Loire*
Angers Technopole



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*Regional contact
Brittany*
Biotech Santé
Bretagne



Charlotte Nény
*Regional contact
Brittany*
Biotech Santé
Bretagne



Denis Marchand
*Regional contact
Centre-Val de Loire*
Polepharma

7 reasons to join our cluster

- 1 Be part of **a dynamic & qualified network** to increase your exchanges with diverse actors
- 2 **Facilitate your contact** with institutional structures
- 3 Set up **collaborative innovation projects**
- 4 **Develop internationally** via actions on the ground
- 5 **Gain visibility** through sharing your news / job offers via our network
- 6 Access **relevant funding monitoring tools**
- 7 **Benefit from negotiated fees** for national and international #health events

Become a member

If you are a company*

<i>Criteria</i>	<i>Annual fee</i>
Less than 20 employees and created less than 3 years ago	350 €
Less than 20 employees and created more than 3 years ago OR less than 50 employees	800 €
Between 51 and 100 employees	1 150 €
Between 101 and 250 employees	1 950 €
More than 250 employees	4 500 €

* If you are already a member of Images&Réseaux or Valorial, or Biotech Santé Bretagne (ID2Santé), you can benefit from a reduced rate.
Contact us to find out more.

Become a member

If you are a supporting organisation*

	<i>Annual fee</i>
Unique fee	1 500 €
For consultants with less than 5 employees (75 % reduction)	375 €

* Consulting firms, legal offices, banks, design offices,...

Become a member

If you are a higher education, research or health organisation

<i>Type of organisation</i>	<i>Annual fee</i>
Supervisory bodies (with labs)	2 000 €
Health organisations Higher education or specialised training organisations Research organisations	1 500 €

Become a member

If you are a development or eco-innovation structure

<i>Type of structure</i>	<i>Annual fee</i>
Economic development structures	500 €
CCI	1 000 €
Structures which provide personnel	0 €

CONTACT US!



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