



ATLANPOLE  
**biotherapies**  
Thinking up tomorrow's medicine

Competitive Cluster  
in Health Innovation  
in Western France

[www.atlanpolebiotherapies.eu](http://www.atlanpolebiotherapies.eu)

# A unique health cluster in Western France since 2005

**3 regions,**  
4 contact points



**PAYS DE LA LOIRE**



**BRETAGNE**



**CENTRE-VAL DE LOIRE**



# Key Figures

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A network of  
**+ 230 members**



Approx **6,000 jobs in private R&D**  
**25% of national jobs**  
in the Health/Biotech sector



**665 M€ raised by cluster**  
**members over the past**  
6 years



**4 publicly traded companies**

*Since the beginning...*

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**866 approved projects**  
with a total of **> € 1.3 billion**

# Members of the cluster

**+ 180 COMPANIES**

## HIGHER EDUCATION ORGANISATIONS



## HEALTH ORGANISATIONS/ ESTABLISHMENTS



## LABORATORIES / RESEARCH INSTITUTES



**b com**



**Ifremer**

**INRAE**

**Inserm**

# Types of Members

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A network of more than 180 companies



Biotech



E-health / Digital



Medtech



Services / Consulting



Contract Research  
Organisations



Pharma industry

# Types of Members

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## Examples of **biotech**

affilogic

AlgoSource  
encourages for health

BioMAdvanced<sup>®</sup>  
Diagnostics

Biomatlante  
Biologics Solutions

clean cells  
SOLUTION FOR BIOLOGICS

GlioCure

GO LIVER  
Therapeutics

HEMARINA

htl<sup>∞</sup>  
BIOTECHNOLOGY

InFlectis  
BioScience

Kalsiom

McSAF  
Inside Oncology

NG-BIOTECH  
LABORATOIRES

OLGRAM  
INNOVATIONS TO TACKLE ANTIBIOTIC RESISTANCE

OSE IMMUNO  
THERAPEUTICS

Parean  
Biotechnologies  
Deep Immune Phenotyping

Perha  
Pharmaceuticals  
from Sea to Pharmacy

PHERECYDES  
PHARMA

SeaBeLife  
SEA INSPIRED & LIFE ORIENTED BIOTECH

valneva

XENOTHERA

# Types of Members

## Examples of medtech



# Types of Members

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## Examples of **Contract Research Organisations (CRO)**

AllanChim  
Pharma

ATLANGRAM  
*Atlantic Group For Research on Anti-Microbials*

ATLANTHERA

Atlantic  
Bone  
Screen

BIO LOGBOOK

CRODA

charles river

Chelatec

clean cells  
SOLUTION FOR BIOLOGICS

eurofins

GLYCODIAG  
Applied Glycomics

HawkCell

McSAF  
Chemical Tools for BioConjugation & BioDrugs

Porsolt

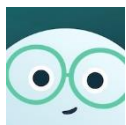
SB  
Pharma



# Types of Members

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Examples of **e-health / digital** companies



# A national ecosystem

## French Bioclusters Network



- ❑ Stimulating innovation in a given territory between businesses, industry and research institutes around a common theme
- ❑ **6 health clusters** in France
- ❑ **1,300 SMEs**



# A European ecosystem

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## Inter-clustering & programmes



Council of European Bioregions  
ABT is a Board member.



A European project to facilitate the international growth of SMEs in the health sector.



A European project coordinated by  
ABT aiming to stimulate SME  
business innovation and growth in  
the health sector.



A European project aiming to set up a transnational  
pilot ecosystem to enable integration of KETs in  
biomedical products.

# A Cluster of Excellence in...

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Immunotherapy



Digital/e-health



Regenerative Medicine



Nutrition & Microbiota



Radiopharmaceuticals



Animal Health

# Atlanpole Biotherapies at your service!

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## An offer that fits your needs



### **Broaden your network**

by participating in our activities. Multiply your contacts and identify key partners amongst our 230 members.



### **Develop your innovation projects**

individual or collaborative R&D projects, open innovation - benefit from tailor-made support! We offer a full range of services.



### **Go international**

through accessing: our European network, congresses and fairs and dedicated financial support.



### **Increase your visibility!**

we can represent you through multiple channels, share your news/job offers and offer you the possibility of becoming a sponsor.

# Broaden your network

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Join a **community**, develop your **business**, promote your **expertise**, create **new contacts**, access the regional, national and international **networks** of Atlanpole Biotherapies...

**So many good reasons to participate in our events and those of our partners!**



## EVENTS CALENDAR 2022-2023



Check out all of our events: [atlanpolebiotherapies.com/agenda](https://atlanpolebiotherapies.com/agenda)

# Broaden your network

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## Participate in our events

- ❑ What's Up Days
- ❑ « Digital & Health » Days
- ❑ Events co-organised with our partners
- ❑ Our annual General Assembly
- ❑ National and international congresses

*In 2021...*

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**36 events** organised  
bringing together **more than 2,200 participants**



# Develop your innovation projects

Receive support for your individual and collaborative projects



In 2021...



**44 project diagnostics** for **65 SMEs** :  
**43 received a label, 21 financed**





# Develop your innovation projects

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## Collaborate with major groups

Work on Open Innovation actions with groups who wish to develop a collaboration with businesses (start-ups and SMEs) and/or academic research labs. Some examples:

- ❑ developing new therapies
- ❑ proposing new innovative approaches to potentiate treatments
- ❑ developing new digital approaches for patient care

*Examples of major groups*



# Go international

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## Attend international forums and congresses

- ☐ Monitoring targeted information and activities
- ☐ Collective stand and increased visibility at a dozen annual events/activities
- ☐ Communication and promotion of our members
- ☐ Negotiated rates for registration

*In 2019...*

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### **26 SME cluster members attended international delegations:**

J.P. Morgan Healthcare Conference, BIO-Europe Spring, BIO Digital, BIO-Europe Digital, SANTEXPO...



# Go international

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## Access our international network

- ❑ Cooperate with European clusters focusing on similar topics
- ❑ Seek partners for your European projects
- ❑ Networking events and delegations

To find out more, [click here](#)



# Go international

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## Stay informed about funding for internationalisation

- ❑ Monitoring regional subsidies via our partners



- ❑ DGE funding for inter-clustering activities reserved for our members
- ❑ Funding from European networks dedicated to SMEs
- ❑ Regional funding for international activities



# Increase your visibility

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Showcase your organisation across our dynamic network!

**Via our different channels**: monthly newsletter (FR and EN), social media, website, database, press releases, speaking at our annual General Assembly...

- ❑ **Present your organisation** (activities, key figures, needs...)
- ❑ **Share your news and job opportunities**

Some key figures

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**+ 4 000  
subscribers**  
of our newsletter



**More than 6 000  
subscribers** on  
Twitter & LinkedIn



**+ 250 news stories**  
shared on our website  
each year



# Increase your visibility

## Become a sponsor

Formulas		Annual fee
Sponsoring web	<i>Interview shared across our online channels</i>	3 000 €
Sponsor 5 events	<i>Participate as an expert + promote your organisation through different means (roll-up, on the screen, through different supports...)</i>	5 000 €
Sponsor the General Assembly	<i>Give a speech + promote your organisation through different means (roll-up, on the screen, through different supports...)</i>	5 000 €
Sponsoring per year	<i>Visibility on the website, at 5 of our events, at our General Assembly, + 3 meetings with targeted members</i>	10 000 €

To find out more, contact us!



# Our team

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**Florence Hallouin**  
Director



**Caroline Six-Brouillet**  
Chief Financial Officer



**Mathilde François**  
Communication Manager



**Fabienne Suquet**  
Assistant



**Jessica Walker**  
European Project  
Manager



**Benoît-Jules  
Youbicier-Simo**  
Senior Project  
Manager



**Mineke Faure-Eon**  
*Regional contact  
Pays de la Loire*  
Angers Technopole



**Hélène Le Pocher**  
*Regional contact  
Brittany*  
Biotech Santé  
Bretagne

# 7 reasons to join our cluster

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- 1 Be part of **a dynamic & qualified network** to increase your exchanges with diverse actors
- 2 **Facilitate your contact** with institutional structures
- 3 Set up **collaborative innovation projects**
- 4 **Develop internationally** via actions on the ground
- 5 **Gain visibility** through sharing your news / job offers via our network
- 6 Access **relevant funding monitoring tools**
- 7 **Benefit from negotiated fees** for national and international #health events



# Become a member

## If you are a company\*

Criteria	Annual fee
Less than 20 employees and created less than 3 years ago	350 €
Less than 20 employees and created more than 3 years ago OR less than 50 employees	800 €
Between 51 and 100 employees	1 150 €
Between 101 and 250 employees	1 950 €
More than 250 employees	4 500 €

\* If you are already a member of Images&Réseaux or Valorial, or Biotech Santé Bretagne (ID2Santé), you can benefit from a reduced rate. Contact us to find out more.

# Become a member

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If you are a **supporting organisation\***

	<i>Annual fee</i>
Unique fee	1 500 €
For consultants with less than 5 employees (75 % reduction)	375 €

\* Consulting firms, legal offices, banks, design offices,...

# Become a member

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If you are a higher education, research or health organisation

<i>Type of organisation</i>	<i>Annual fee</i>
Supervisory bodies (with labs)	2 000 €
Health organisations Higher education or specialised training organisations Research organisations	1 500 €

# Become a member

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If you are a development or eco-innovation structure

<i>Type of structure</i>	<i>Annual fee</i>
Economic development structures	500 €
CCI	1 000 €
Structures which provide personnel	0 €

# CONTACT US!



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